Digitized Acquisitions

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Agilepoint Strategic Initiatives:
Accelerate acquisition onboarding and reduce procurement processes

The Department of Defense (DoD) has an advanced adaptive acquisition framework that facilitates the growth of the department through strategic acquisitions. Each acquisition is intended to deliver effective and affordable solutions to end-users that can be immediately utilized. However, before an entity can be officially acquired by the DoD, it must first go pass through a lengthy seven-step acquisition process to validate its necessity.

After the market need is validated, then the entity can be officially acquired via a variety of government onboarding and procurement processes. The entire government acquisition process can take months, or sometimes even years to complete as there are thousands of checkpoints and manual onboarding operations. As a result, several government contractors have retained AgilePoint to standardize and modernize acquisitions through the digitalization and automation of all acquisition procedures.

AgilePoint is an intelligent low-code automation platform that empowers citizen developers, or non-IT personnel, with tools to build custom applications, workflows, and automated processes. By empowering the end-user, the AgilePoint Platform dramatically reduces the time-to-market of highly demanded technology solutions, such as those needed to merge newly acquired assets into existing environments.

For example, one of our government clients needed a way to standardize the payroll process for its incoming acquisitions so the new workforce could start immediately with no delays in payroll. Prior to AgilePoint, this meant over 250 HR agents working to manually onboard thousands of new employees.

The manual nature of this process often meant that workers would go weeks without pay and caused many invoicing problems related to backlogged payments. To avoid this headache, the aerospace company created an application that seamlessly integrated the payroll system of any acquisition into the parent company's payroll environment. This application reduced acquisition employee onboarding by 97% and eliminated HR's involvement in payroll onboarding.

Why Agilepoint for Strategic Initiative?

Process Driven

From Data-Centric to Process-Driven Applications:

With AgilePoint it is possible to achieve greater levels of digital transformation while reducing your application portfolio. This is because AgilePoint has a niche for consolidating data-based applications into process-based applications, so your apps give you complete end-to-end fulfillment with no intermediaries.

Strategic

From Tactical to Strategic Transformations:

Tactical operations refer to those that satisfy a specific objective and run the business. Strategic operations, on the other hand, refer to those that complete overarching business goals. These operations grow and transform the business. AgilePoint's complete hyper-automation stack makes it a heavy-weight hitter for delivering holistic business

Manual Process

The Elimination of Manual Processes:

Microsoft Excel is used by over 750 million people, including nearly all enterprises. However, dependency on Excel means a dependency on manual processes that are quite error-prone. With AgilePoint your workforce can immediately discontinue Excel processes by turning them into an application within minutes.

Reuse Components

Reusing Core Capabilities:

AgilePoint allows IT professionals to create reusable components out of any application with their own governance. These components connect and communicate with other systems, such as databases, active directory, web services, etc. through open standards. In addition, AgilePoint comes with over seven hundred pre-built workflow actions and over sixty-five app templates ready for use in its App Store.

No Code

No-Code Integrations:

AgilePoint can integrate with any cloud-based application via a good Internet by using REST (Representational State Transfer),SOAP (Simple Object Access Protocol) or WCF (Windows Communication Foundation) methods – all without code.

Synergy

Synergized Development:

AgilePoint allows for the setup of custom Work Center areas,which provides citizen developers with a layer of relevant visibility and fosters community building. Within the Work Centers, teams can interact with one another instead of working within siloed communities, which facilitates the emergence of fusion teams.

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AgilePoint is the industry's first all-in-one intelligent process automation platform for the enterprise. The AgilePoint platform enables an agile operating model to dramatically improve operational performance, accelerate time-to-market, expand employee engagement, unlock innovation, and improve quality.

While most process automation solutions handle only specific categories of applications, AgilePoint has been architected to address all application requirements on one single platform. As a result, AgilePoint clients require fewer low code tools and IT support resources, delivering the industry's lowest total cost of ownership.

Our industry-first model-driven abstraction design reduces delivery time by up to 90% compared to traditional approaches. With over 1,000 global clients, many of the world's best brands trust AgilePoint to drive their agile transformation programs.

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